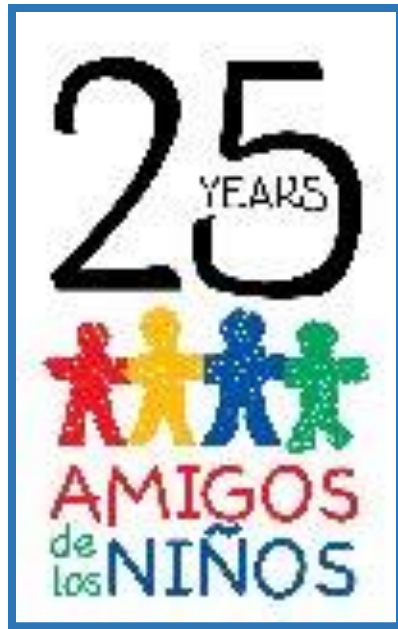




Amigos de los Niños 2016





Amigos de los Niños de Cabo San Lucas, A.C.

Founded 1991

Mission Statement

Amigos de los Niños provides quality health care in Los Cabos to children up to the age of 18 who have no other means of receiving same or whose health care provider is deficient arranging for external medical consultations, organized Free Clinics and assistance in setting up medical treatment for Special Cases of the severely ill or disable

During 25 years of continuous service to Los Cabos children ADLN has created a leadership collaboration in our nonprofit community through the consistent commitment to our health oriented Mission and by maintaining a significant impact, we are driven and supported by our donor's dollars and the pro bono work of our medical professionals resulting in thousands of children with better health. Thank you!



ADLN's Mission and social impact have been felt by thousands of children over this 25 year period of continuous and strategic effort. We have watched children grow to adults living a better life because of the aid ADLN could offer them.



As a result of our dedication to professional excellence, ADLN has strengthened the confidence of our donors. Though your ongoing and heartfelt generosity we are empowered to save and change children's lives.



ADLN pro-bono medical services for children held a value of over **\$114,435** US in 2016. Hospitals and medical professionals provide no or low cost service and play a major role in our work, because of them we can almost double our donor's dollar!



Annual Report 2016

Table of Contents

Letter from the Executive Director

Grand Opening Building Project

ADLN Free Clinics

Pediatric Dentistry

ENT Audiology

Corrective Eye Surgeries

ADLN Special Cases

Special Case Cancer Children

Events

Impact by Medical Specialties

Financials

Contact Information

Letter from the Executive Director



Dear Friends,

2016 was an exciting year full of expansion and growth for Amigos de los Niños, we are offering children and their families expanding opportunities to locate and help provide the medical aid they require and ADLN's Directors are continuously charting the path for the future empowered by our generous donors. Thank you!

We were also thankful for the completion of our ADLN Building Project at the beginning of the year, it was finished in budget and on schedule! Many thanks to our Building Project donors, Discovery Land Company Foundation, the I.A. O'Shaughnessy Foundation and the International Community Foundation for the project specific grants and professional assistance that made this possible.

Our programs are flourishing, the ADLN Special Case Program saw the successful conclusion of Amigos de los Niños formative 10 year support to bringing Pediatric Oncology care to BCS. For other Special Case patients, ADLN continues to purchase high cost meds for children who attend medical aid centers such as the BCS CRIT. Networking with other foundations and organizations has been a key factor in ADLN's success over the years.

ADLN Free Clinics have increased and are now held in the space the ADLN Building Project provides. We will expand clinics both in increased attendance during the clinics ADLN already provided, and create new options according to medically based needs assessments. We welcome several physicians to the ADLN Board of Directors this year with this purpose in mind.

During 2016 pediatric dental teams traveled from the USA, Canada and Mexico to take part in clinics lead by Dr. Greg Psaltis, ADLN BOD Member and creator of this outstanding and innovating program. This will grow over the next two years establishing several complete dental teams composed of experts in providing these clinics. A team usually consists of three dentists, three dental hygienists and one or two dental assistants. ADLN supplies housing, lunch during the clinic, covers supplies, shipping and helps with transportation cost.

Two ADLN ENT/Audiology Clinics with Free Hearing Aids were held as they have been for the past 25 years lead by Dr. Michael Rensink ENT. Thousands of children

have received care and the hearing aids they need during these clinics over the years and patients come from all over the State of BCS. Thank you to Dr. Rensink, Audiologist James O'Hara and Dr. Robert Martin. ADLN supplies the hearing aids and batteries and we just purchased a new audiometer and tympanometer for better testing opportunities.

Two ADLN Free Corrective Eye Surgery Clinics were successfully completed. These surgical clinics correct strabismus and not only increase vision but restore confidence and self-esteem to children who otherwise suffer in school and beyond. As one little five year old girl just told me, 'Now both my eyes look pretty'. This clinic is led by Dr. Fausto Lechuga at the Blue Net Hospital and is held biannually helping up to 15 children.

This year doors were opened at the new Hospital H+ with state of the art equipment for ADLN Special Case Children in need of advanced laboratory and imaging testing to aid in their diagnosis and care, we look forward to this new collaboration too see what else we can do!

Thank you to the ADLN Board of Directors, Wally Halicki, Vanessa Castillo, Patricia Sanchez and Greg Psaltis for all your help and guidance over the year, I could not do this without your support!

The ADLN Office is run by just three people, Virginia and Rebeca Chavez have been with me on this journey for the past 12 years, it is amazing what three people can accomplish, thank you! Our Accountant Ricardo Rodriguez keeps a tight ship on financials and Elba Leon helps us maintain the shine in the office. These people make it all happen!

As always, the most thanks go to all who have helped ADLN in what we, together, accomplish for the children, together we are saving and changing children's lives, isn't that a Blessing worth sharing!

Gay

Gay Thatcher de Herrera
Executive Direct

Grand Opening ADLN Building Project

Completing space in our Office for ADLN Free Clinics



ADLN Building Project and the ADLN 'For the Children Awards'

After six months of building ADLN proudly inaugurated our second-floor Building Project. This houses an Educational and Meeting Room, a three-chair Pediatric Dental Suite, an Audio Testing Room, a Consultation Room and a Palapa Terrace as a Waiting/Event Room for the children and families who come to ADLN Clinics. during the open house celebrating the opening, the ADLN 'For the Children' awards were given to some of our outstanding longtime friends.

ADLN supporter and founder of **Los Cabos Children's Foundation**, Mr. Tom Walsh was one of our recipients. We wish to sincerely thank Tom for his unwavering vision and generosity to ADLN and many other local organizations. Tom's get it done attitude has detonated many projects in the Los Cabos Community, thank you Tom!

Receiving the award for **Pueblo Bonito, FAN Consultores and Pacific Sun Marketing** donors was Mr. Roberto Guzman. For over 20 years Pueblo Bonito Director of Sales, Mr. Eric White, has led the effort for generous donations to ADLN, they come from the Time Share Owners of Pueblo Bonito, the Managers and Sales Reps and their leaders and Directors, Eric White and Roberto Guzman. Thank you Eric for your constant support and generosity, Amigos de los Niños is what we are today because of you and your example of leadership and corporate responsibility, it is a beacon for all the Los Cabos Community and we are grateful for all of you!

Another supporter awarded was the **Discovery Land Company Foundation**, another excellent example of cooperate responsibility, thank you Director Christy Nichols for your steadfast concern and interest in the children of Los Cabos, without your support the ADLN Building Project would not have been conceived and completed. Thank you for your enthusiastic approval of our ADLN Projects and the support of this well-known international Foundation.

The **I.A. O'Shaughnessy Foundation** another friend who came on board with excitement for the new possibilities represented by ADLN plans and projections for the Building Project. Thank you Karen O'Shaughnessy, for your friendship and support for our building and clinics, we are very grateful for all it has meant for our important projects for the children!

Los Cabos experienced the terrible effects of Hurricane Odile just before our ADLN Building Project was started, under the guidance of the **International Community Foundation a Hurricane Relief Fund** was created to help with the damage. ADLN thanks **ICF** for the grants for the repair and relocation of our palapa and the metal protections on all our windows! We are grateful for your experienced help and generosity!

ADLN Free Clinic Reports



ADLN Free Audio Clinic

May and November





ADLN Free ENT/Audio Clinic

May 2nd, 3rd, and 4th, 2017

Children Examined.	27
Free Hearing Aids Provided	10
Molds for New Hearing Aids	8
Audio Tests	3
Ear Exam and Cleaning	27



ADLN Free ENT/Audio Clinic

Nov. 28th, 29th, and 30th 2017

Children Examined	32
Free Hearing Aids	10
Molds	9
Audio Test	7
Ear Exam and Cleaning	32

Totals:

Children Examined	59
Free Hearing Aids	20
Molds	17
Audio Test	10
Ear Exam and Cleaning	59



The pro-bono medical work completed by Dr. Rensink and Audiologist James O'Hara in these two clinics has a market value of \$16,150 US. Cost were \$9,178 US which included the purchase of hearing aids and left a total of pro bono medical work for the children with a value of **\$6,972.**

ADLN Free Pediatric Dental Clinics

February, May and November





ADLN Free Pediatric Dental Clinic May 25th to 27th

Children Examined	45
Return Patients	15
Dental Cleanings	40
Fluoride Application	41
Primary Tooth Fillings	45
Primary Tooth Crowns	9
Permeant Tooth Fillings	18
Permanent tooth Sealants	78
Extractions	4



ADLN Free Pediatric Dental Clinic Nov. 3rd to 8th and 11th to 14th

Children Examined	161
Return Patients	10
Dental Cleanings	144
Fluoride Application	147
Primary Tooth Fillings	53
Primary Tooth Crowns	6
Permeant Tooth Fillings	51
Permanent tooth Sealants	216
Extractions	14

Totals:

Children Examined	206
Return Patients	25
Dental Cleanings	184
Fluoride Application	188
Primary Tooth Fillings	98
Primary Tooth Crowns	15
Permeant Tooth Fillings	69
Permanent tooth Sealants	294
Extractions	18



The pro-bono medical work completed by Dr. Greg Psaltis and his teams in these three clinics has a market value of \$104,628 US. Cost were \$6,765 leaving a total of pro bono dental work for the children with a value of **\$97,863 US.**

Free ADLN Corrective Eye Surgery Clinics

July and November



Clinica Gratuita
Cirugías Estrabismo
Amigos de los Niños
Información
(624) 1443195



ADLN Free Corrective Eye Surgery Clinic April 2016

Children Examined	9
Children Pediatrician	6
Children Lab	6
Children Meds	6
Children Surgery	6

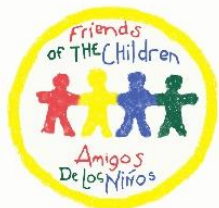


ADLN Free Corrective Eye Surgery Clinic December 2016

Children Examined	7
Children Pediatrician	7
Children Lab	7
Children Meds	6
Children Surgery	6

Totals:

Children Examined	16
Children Pediatrician	13
Children Lab	13
Children Meds	12
Children Surgery	12



The surgery for each child has a total real cost to ADLN of \$1,000 US, both hospital and physicians give 40% in pro-bono attention. The in-kind value for the two clinics is **\$9,600 US**.

ADLN Special Cases

2016



ADLN Special Case Cancer Children

2016



ADLN Special Case Cancer Children

This year the ADLN Special Case Program has seen the successful conclusion of Amigos de los Niños's ten-year formative support of bringing Pediatric Oncology care to Baja California Sur.

This Program began in 2006 when several children suffering from cancer came to us seeking help. We discovered, along with these unfortunate families, that there was no medical help available in BCS.

Several trips later to Culiacan visiting the Sinaloa Pediatric Hospital and with the help of grants from Los Cabos Children's Foundation and the Solmar Foundation, ADLN was able to arrange travel, appointments and treatment for over fifty children from BCS diagnosed with cancer over the next five years.

While in Culiacan, we met Mrs. Cruz Elizabeth Lopez Rojo who had recently suffered the loss of her child Valentina to cancer, from this heartbreak, Elizabeth discovered strength in founding a home for our BCS cancer families, Casa Valentina para Niños con Cancer IAP was born and years later is nationally known home for cancer families from all over Mexico.

Four years ago, the State of Baja California Sur began creating the first Pediatric Oncology Unit in the State at the Salvatierra General Hospital under the direction of Dr. Eduardo Altamirano. This center is in La Paz, a two-hour drive from Los Cabos.

ADLN covered the cost of chemotherapy meds for over 20 children from the Los Cabos area in the years before the national health care insurance coverage, 'Seguro Popular' designated for this catastrophic illness, came into effect. That finally occurred late in 2016, ADLN continues to cover transportation cost for Los Cabos families to come and go to La Paz for their treatment and also provides them with an ongoing emotional support team and the refuge necessary to stay strong and maintain stability so that abandoning treatment is not an option, this, according to our friends and the International Outreach experts from St. Jude Hospital.

The construction of a new Casa Valentina was also undertaken by the State next to the Salvatierra Hospital as a home for BCS families, this relieves them of many burdens when facing the overwhelming task of care for their child. When parents are told of their child's diagnosis they have the breath knocked out of them, ADLN takes over for their first visits to La Paz and showing them the way step by step and continues support throughout the sometimes two or three year treatments.

ADLN is proud of ten years of constant collaboration, effort and funding that enabled this pediatric specialty care to come to BCS, we are grateful to the BCS State Government for now taking over the medical care and financing of this public health obligation.

The BCS Ped Onco Project is now a reality and we are sure it will continue to grow and offer expert care to the approximately 80 children per year diagnosed with cancer in our State. Completion is the goal of all such programs and ADLN is proud to have been able to play a major role in establishing this center. Thank you to the many who have made this possible!

Annual ADLN-Redhead Bay Cruise and Beach Party October 2017



Thank You Redheads

Over the past twenty years Amigos de los Niños has received generous support from a wonderful group of people affectionately known as 'The Redheads'.

Redheads are of course Sammy Hagar fans and come every October to celebrate the Red Rocker's birthday here in Los Cabos where Sammy offers a series of concerts at the Cabo Wabo Cantina. Sammy is now over 60 so these are longtime fans have been to Cabo year after year, so many are ADLN's well known friends now! Thank you to the Cantina for the Cabo Wabo Tequila and concert tickets and to Sammy for singing and signing all that memorabilia!

To celebrate for a cause the Redheads help ADLN organize an annual Los Cabos Bay Cruise and the Redhead Beach Party, there are raffles, silent auctions and a great time is had by all. The generosity shown by the Redheads is truly remarkable.

ADLN especially appreciates the help of Carla Stead and Cindi Drafahl who have been untiring in their efforts for the children. Thank you so much! A shout out to Brandon also for all those guitars and good will.

The party's MC was 'Hutch' well known in San Lucas from his El Squid Roe days, he is always helping everyone have fun with his jokes and commentary, thank you for all the good times Hutch!

The Redhead Beach Party is held at Tabasco's on the Medano beach, thank you Paul for the hospitality.

We also thank all our local business friends who donate certificates for adventures, services and gifts for the events, you are helping us save and change children's lives. Many of these kind merchants help ADLN every year to make this event a success for the children, Thank you!

ADLN Impact Per Medical Specialty

ADLN Free Clinics 2016

Three Pediatric Dental Clinics

263

These patients are low income or special needs children mainly sent from our other local NGOs. Networking insures better health for all our children. Dental care prevents many major health problems.

Two ENT/Audio Clinics

59

ADLN focuses on special needs children as well as those with simple hearing impairment in these clinics. ADLN has watched many of our patients grow up to a productive adulthood in the 25 years it has been held, without their aids this would not have been possible!

Two Corrective Eye Surgery Clinics

15

Children who suffer from strabismus not only suffer from impaired vision, their self-esteem is buffeted by comments at school and socially. As a small girl just told us after her surgery, 'Now both my eyes are pretty'.

ADLN Special Cases 2016

Special Case Cancer Children

12

ADLN has assisted children with cancer from our State of BCS for the past ten years purchasing meds, covering travel cost and providing emotional support for their families.

Special Case Children's Meds

2

ADLN purchases meds for low income children who are chronically ill or suffer from syndromes accompanied by seizures.

Consultations and Inter Organizational Networking

54

ADLN refers many children to other organizations or centers for their continuing treatment

Total

405



AMIGOS DE LOS NIÑOS, A.C.

Financials 2016 (Mexican Pesos)

External Audits from 1993 to 2015 Available

Revenue

Donations	\$ 3,478,239 MN
Bank Interest	<u>\$ 254,504</u>
Total Income	\$ 3,723,744 (\$186,187 USD) 20x1

Expenses

Bank Cost	\$ 146,556
Administration Cost	\$ 629,502
Operation Cost	<u>\$ 2,474,373</u>
Total Cost	\$3,250,432

Bank

\$ 473,311

Pro Bono Medical Service

Pediatric Dental Clinic	\$97,863 USD
ENT/Audio Clinic	\$ 6,972
Corrective Eye Surgery Clinic	<u>\$ 9,600</u>
	\$114,435

ADLN knows how to match your donation dollars through our doctors and hospitals pro bono work!



Contact Information

Amigos de los Niños de Cabo San Lucas A.C.
Calle Arrecife s/n Manzana 37 Lote 13
Colonia Auroras
Cabo San Lucas BCS, 23473

(624) 1443195

(624) 1433495

Email

amigospresident@yahoo.com

Web Site

www.adlncabo.org

Facebook

<https://www.facebook.com/ADLNCabo/>

Banco

Banco Santander

4581 Principal

Lazaro Cardenas y Zaragoza Interior Plaza Aramburo 4 y 5

Cabo San Lucas, BCS

Amigos de los Niños de Cabo San Lucas, A.C.

Account # 65502669135

Clabe 0140 4165 5026 6913 56

Please scan and send deposit slip to email factadlncsl@gmail.com

ADLN offers Mexican Tax Deductible receipts for donations made in Mexico and and US Tax Receipts are available from our donation site at the International Community Foundation which you can access on our website

www.adlncabo.org